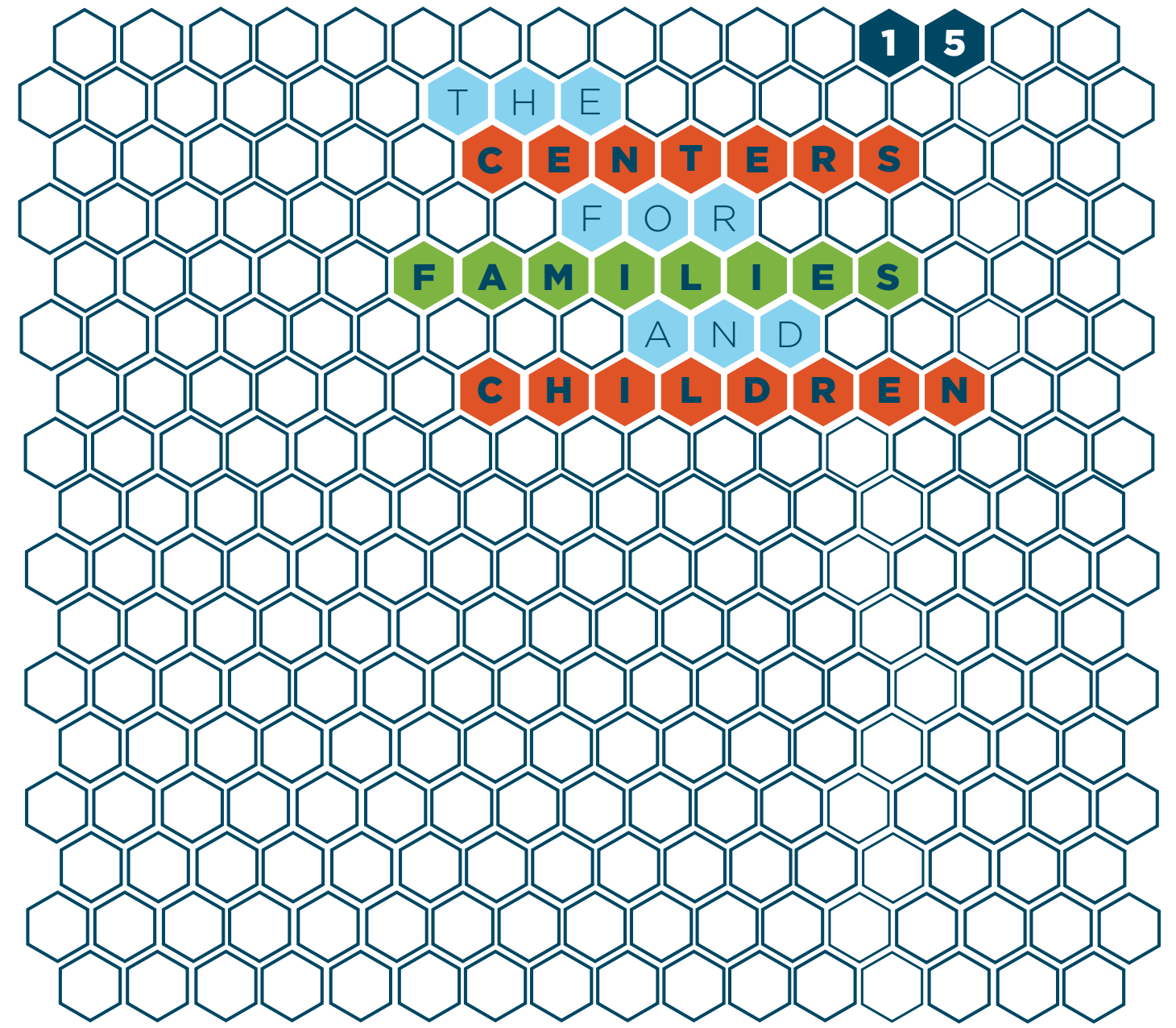




ANNUAL REPORT



THE CENTERS
FOR FAMILIES AND CHILDREN



Surrounding individuals and families with comprehensive service in integrated behavioral health, early learning and workforce programs.

**Creating lasting,
positive change in Northeast Ohio.**



Health

Education

Careers

HEALTH

A healthcare professional, likely a nurse, is seen from the side, wearing a light pink short-sleeved uniform. She is adjusting a piece of medical equipment mounted on a wall. The equipment includes a blue blood pressure cuff and various tubes and wires. In the foreground, the word "HEALTH" is written in large, white, three-dimensional block letters on a white surface, possibly a table or a piece of medical equipment. The background is a light blue wall with various medical supplies and a poster.



HEALTH

Individuals need strong minds and bodies in order to thrive. Clients receiving behavioral health counseling and comprehensive care management services can also have a check-up with a primary care doctor, participate in our wellness programs, pick up their medication, and talk to the pharmacist all at one, convenient location. Our hospital partnerships allow us to offer more comprehensive solutions to benefit the people we serve and the community.



EDUCATION





EDUCATION

Preparing for a successful start goes beyond the classroom. Our early learning centers and home-based program provide high-quality care for children during the critical first 2,000 days of life. We support healthy pregnancies, and serve infants to preschoolers to prepare children and their families for kindergarten. In addition to our research-based curriculum, we partner with families to nurture a learning environment at home, prioritize nutrition, and connect them to supports like health care and other essential services. Our Fathers and Families Together and Heights Family to Family Collaborative programs offer father-focused workshops and neighborhood-based wraparound services to promote healthy, stable families.



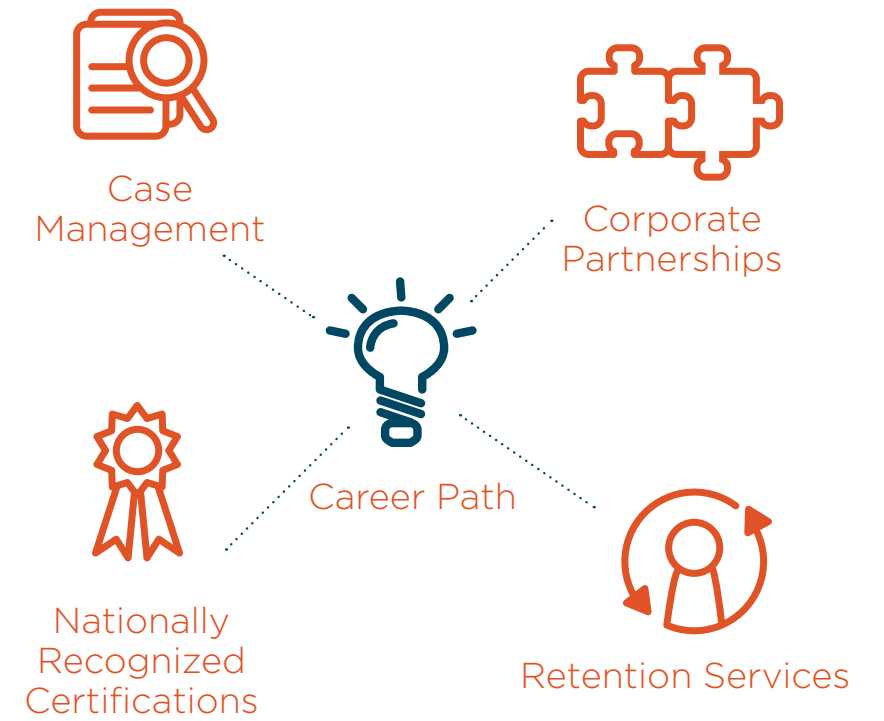
CARREERS





CAREERS

A strong workforce depends on individuals who are prepared. El Barrio's Workforce Center's job readiness services, specialized training and industry recognized certification programs enable individuals to connect to employment with a diverse network of corporate partners. Our case management and retention services ensure our graduates maintain employment and advance on a viable, long-term career path.





EASE@WORK

Our ease@work Employee Assistance Program, a social enterprise of The Centers, helps companies and organizations invest in and support their workforces. Through comprehensive work-life, wellness and management services and training and organizational development resources, ease@work is building strong and productive workplaces across the community.



Work-Life Services



Management Services



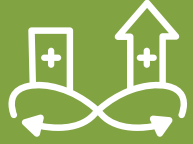
Employee Assistance Program



Wellness Programs



Training & Organizational Development



OUR REACH

14 LOCATIONS
ACROSS
NORTHEAST
OHIO



- 1. Administrative Campus**
East H&W Center & Pharmacy
El Barrio Workforce Center
Ease@Work
- 2. Gordon Square Campus**
Gordon Square Early Learning Center
Gordon Square H&W Center & Pharmacy
El Barrio Workforce Center
- 3. Taylor Commons Campus**
McMillan Early Learning Center
Heights Family to Family Collaborative
- 4. Cleveland Clinic Main Campus (partner location)**
- 5. Cleveland Clinic Rockport (partner location)**
- 6. West H&W Center & Pharmacy**
- 7. Southwest H&W Center & Pharmacy**
- 8. Stephanie Tubbs Jones Health Center**
- 9. Bingham Early Learning Center**
- 10. Debra Ann November Early Learning Center**
- 11. Faith Early Learning Center**
- 12. Glenville Early Learning Center**
- 13. Wade Early Learning Center**
- 14. Ease@Work Akron**
- 15. Ease@Work Mentor**
- 16. Ease@Work Middleburg Heights**

540
EMPLOYEES

1,400
VOLUNTEERS

23,000
CLIENTS SERVED

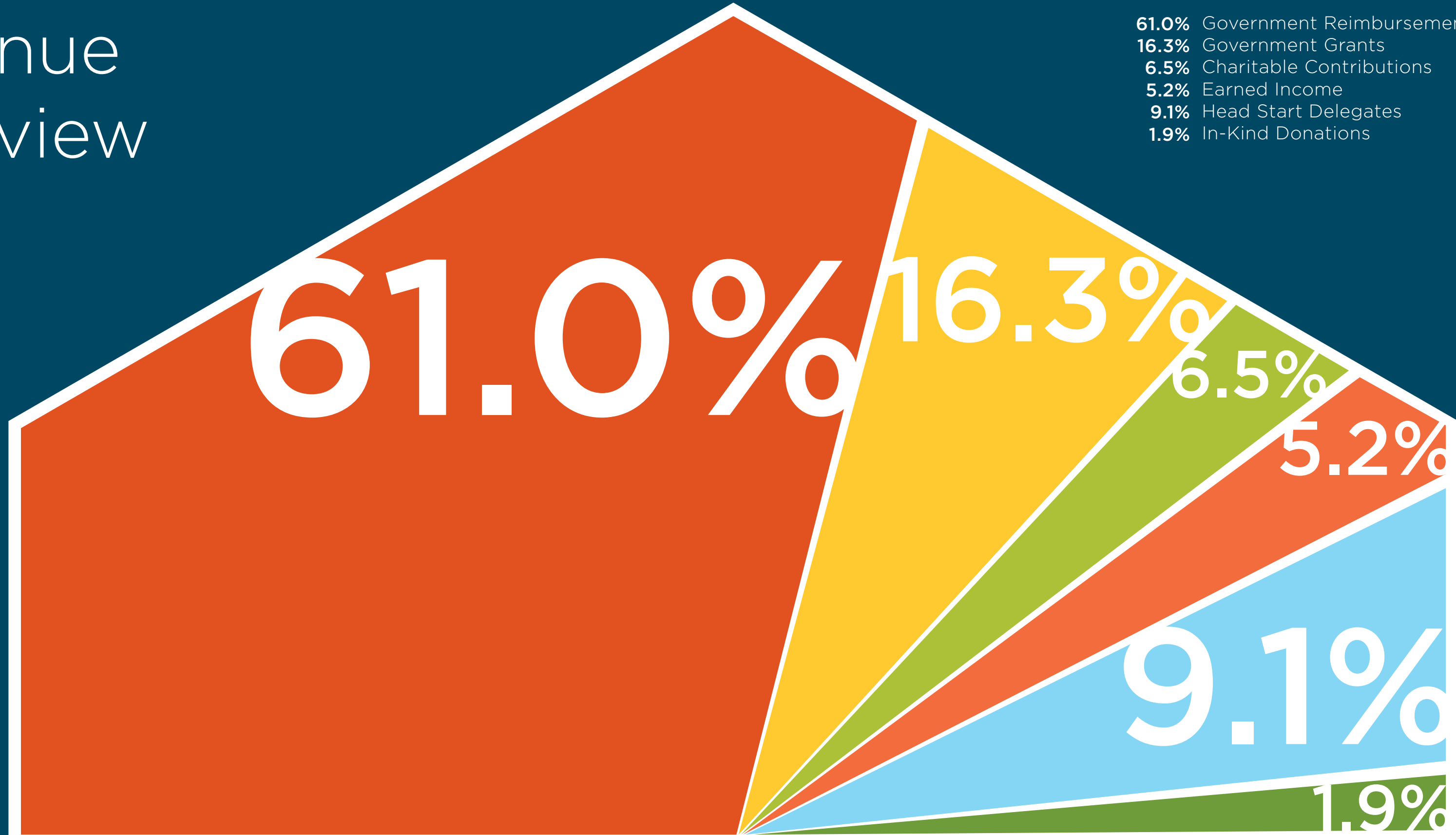
- 7 EARLY LEARNING CENTERS**
- 5 HEALTH & WELLNESS CENTERS**
 - 2 HEALTH & WELLNESS PARTNER LOCATIONS
- 2 EL BARRIO WORKFORCE CENTERS**
- 1 CENTER FOR YOUTH & FAMILY SERVICES**
- 4 EASE@WORK OFFICES**

2015

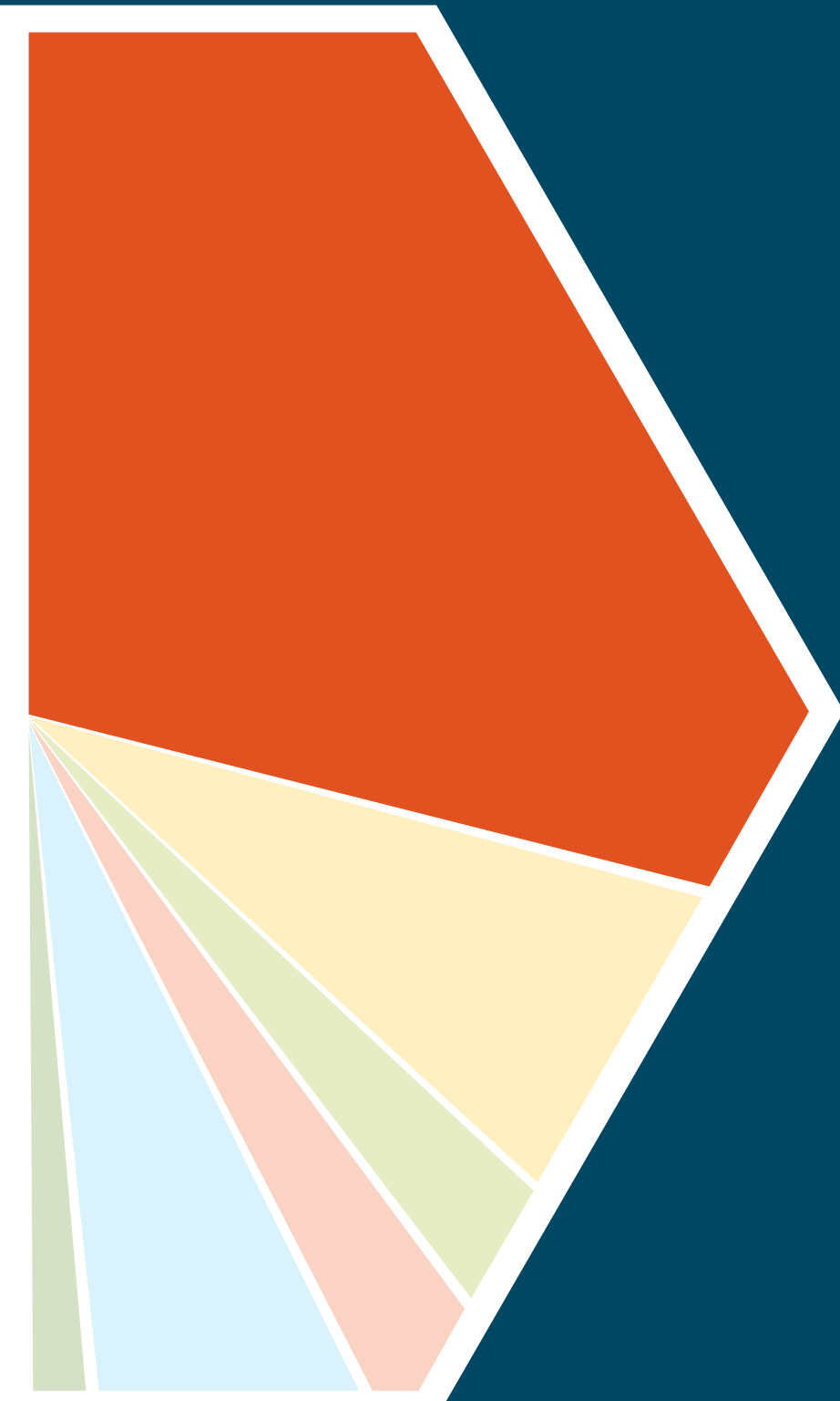
The Centers for Families and Children 2015 Financials

\$55,119,194 Total Agency Revenue

Revenue Overview



- 61.0% Government Reimbursement for Services
- 16.3% Government Grants
- 6.5% Charitable Contributions
- 5.2% Earned Income
- 9.1% Head Start Delegates
- 1.9% In-Kind Donations



GOVERNMENT REIMBURSEMENT FOR SERVICES

\$33,605,442

61%


\$15,049,781	Medicaid Reimbursement
\$13,148,518	Pharmacy Sales
\$1,673,225	Publicly-Funded Service Vouchers
\$1,347,212	Non-Medicaid Reimbursement
\$972,424	Ohio Works First
\$728,126	Cuyahoga County Universal Pre-K
\$441,797	USDA
\$140,250	Meaningful Use
\$104,109	Cuyahoga County Child and Family Focus Services

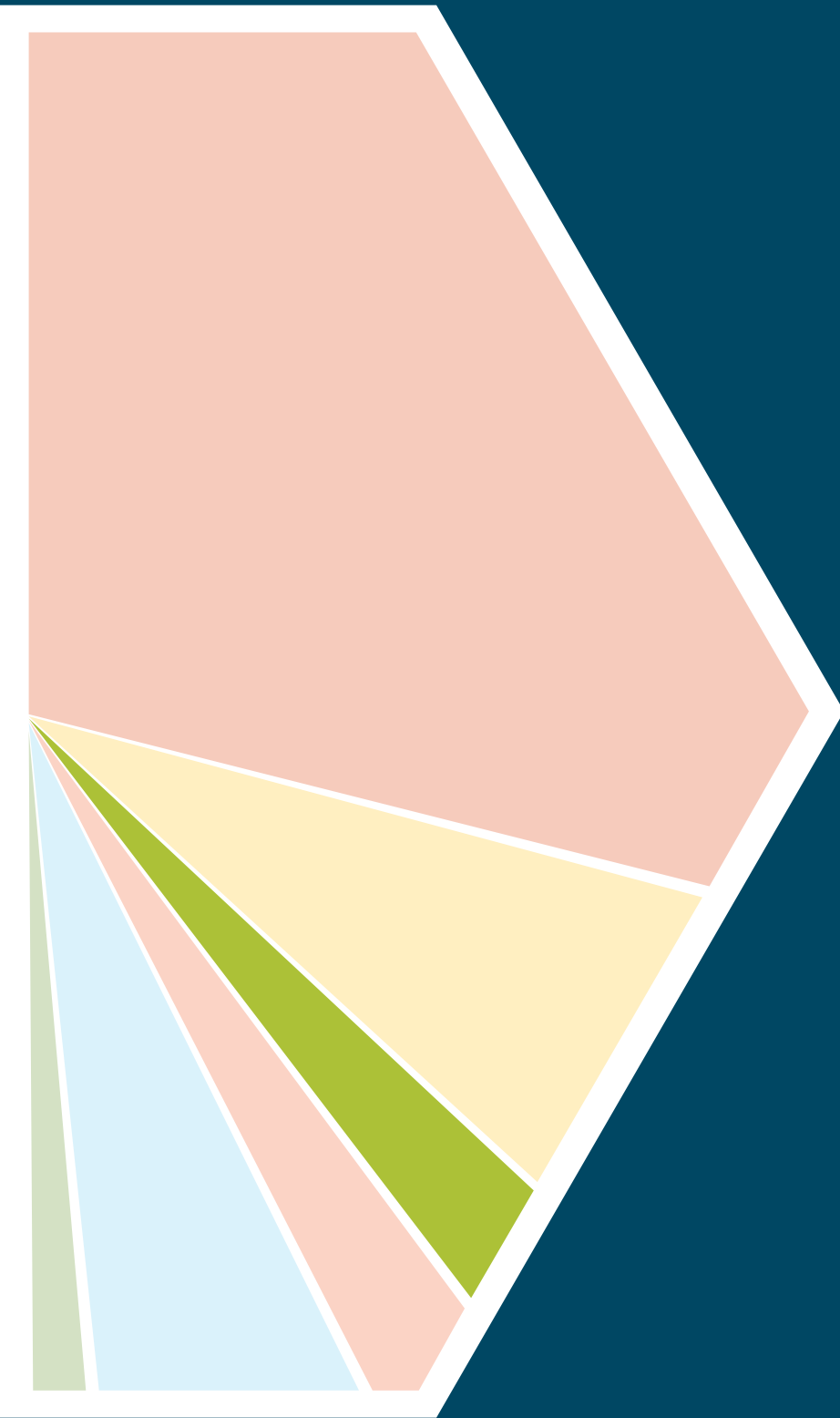
GOVERNMENT GRANTS

\$8,970,590

16.3%

\$5,227,911	Head Start
\$1,759,783	Early Head Start
\$54,075	NOT Smoking Cessation Program
\$338,995	ADAMHS Prevention Allocation
\$321,007	Cuyahoga County Family to Family
\$255,324	Cuyahoga County Employment Services
\$133,321	Cuyahoga County Integrated Healthcare/Wellness
\$518,019	State of Ohio Early Childhood Education
\$68,100	Step Up to Quality
\$81,692	Workforce Adults without Dependents
\$99,468	Cuyahoga County Fatherhood Initiative
\$15,313	City of Cleveland Casino Revenue Fund
\$83,515	Block Grants
\$6,867	State of Ohio Creative Parenting
\$7,200	Hunger Network





CHARITABLE CONTRIBUTIONS

\$3,580,793

6.5%

- \$946,910 United Way
- \$1,066,387 Perpetual Trust
- \$471,550 Foundation Grants
- \$497,892 Annual Fund
- \$180,693 Fundraising Events
- \$417,361 Program-Designated Gifts

\$2,897,401 EARNED INCOME

5.2%

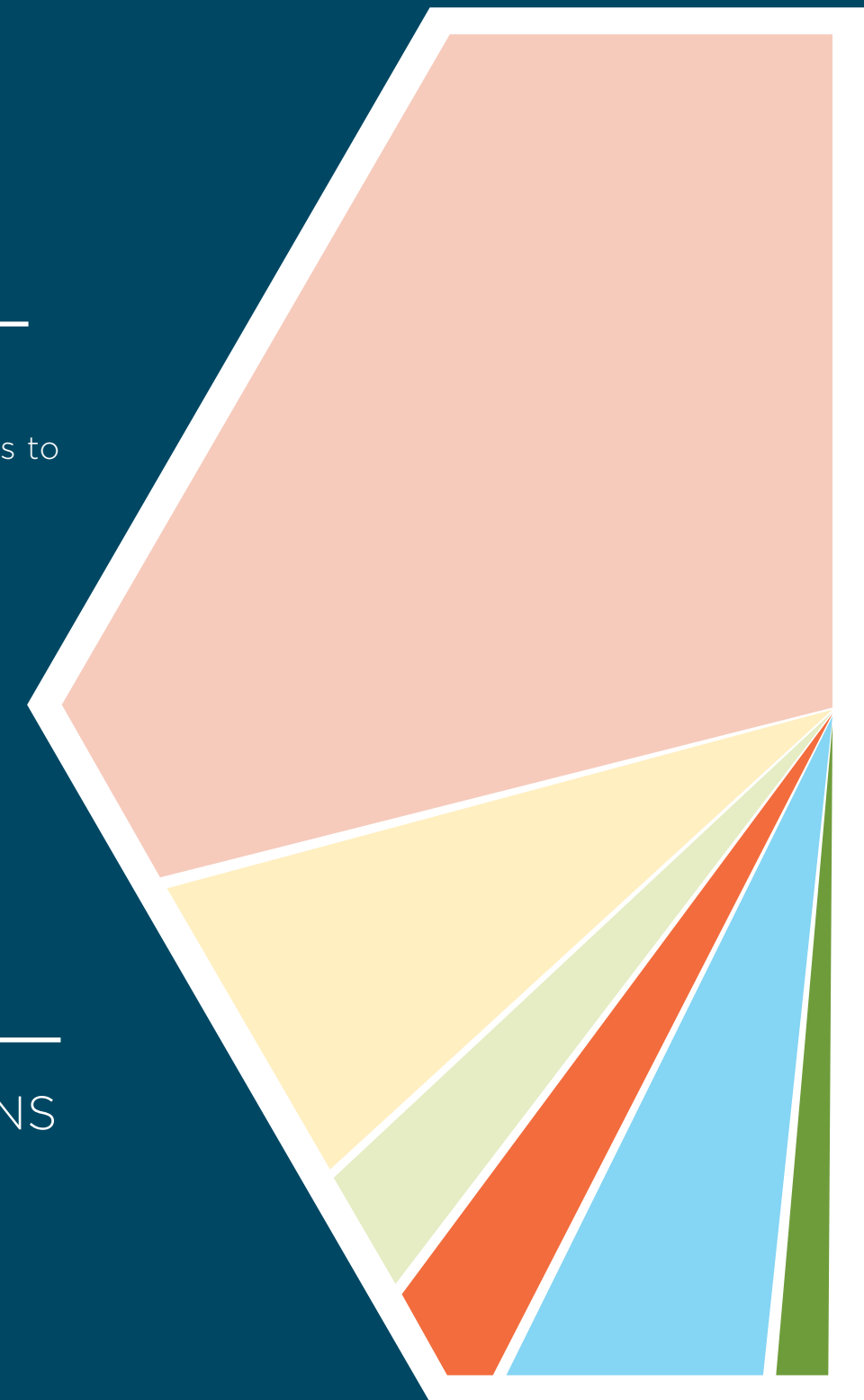
- \$1,628,098 ease@work
- \$552,582 Client Fees & Co-Pays
- \$460,965 Integrated Healthcare/Wellness to Other Providers
- \$99,796 Rents and Administrative Fees
- \$129,822 Rebate Income
- \$15,178 Resale Shops
- \$10,960 Pharmacy Intern Program

\$5,037,675 HEAD START DELEGATES

9.1%

\$1,027,293 IN-KIND DONATIONS

1.9%



Donors

CHAIRMAN'S CIRCLE

\$1,000,000+

United Way of Greater Cleveland

PRESIDENT'S CIRCLE

\$250,000 - \$999,999

Anonymous

EXECUTIVE'S CIRCLE

\$100,000 - \$249,999

Deaconess Community Foundation
Saint Luke's Foundation of
Cleveland, Ohio

DIRECTOR'S CIRCLE

\$50,000 - \$99,999

Cleveland Browns Foundation
The Cleveland Foundation
JPMorgan Chase Foundation
National Council of La Raza
PNC Foundation

BENEFACTOR'S CIRCLE

\$25,000 - \$49,999

Community West Foundation
The Eaton Charitable Fund
The George Gund Foundation

VISIONARIES

\$10,000 - \$24,999

Albert T. Adams
Cleveland Automobile Club Orphans'
Outing Fund
Dan and Eorann Conway
Dominion Foundation
David and Anne Foster
The Giant Eagle Foundation
Jewish Federation of Cleveland
The G. R. Lincoln Family Foundation
Matt and Stacey Litzler
Medical Mutual of Ohio
Elizabeth Newman and Marty McGann
Elizabeth Porter Daane
and Charles Daane
Frank H. and Nancy L. Porter Fund
Betty Rosskamm
Edward F. Sauterer
Schwab Charitable Fund
James and Deborah Wooley

CHAMPIONS

\$5,000 - \$9,999

Anonymous
Raymond V. Byrne Trust
CBIZ, Inc.
Cleveland Indians Baseball Company
CVS
DDR Corp.
Explorays, An IBM Company
The Fedeli Group
Forest City Enterprises
The Harry K. Fox & Emma R.
Fox Charitable Foundation
Hunger Network of Greater Cleveland
Huntington National Bank
Jones Day
JPMorgan Chase
Stewart and Donna Kohl
Toby D. Lewis
The MetroHealth System
C. Larry and Teri Miller
David and Inez Myers Foundation
Fred and Jackie Rothstein
The Sherwin-Williams Company
David and Jane Swaysland
Thompson Hine LLP
U.S. Bancorp Foundation
Ulmer & Berne LLP
University Hospitals Health System
Vorys, Sater, Seymour & Pease LLP

PARTNERS

\$2,500 - \$4,999

American Baptist Foundation
Ingrid Angel and Robert Eidnier
Archwood United Church of Christ
Church of the Redeemer UCC
Barbara and Richard Cicerchi
Citizens Bank
Christopher and Katharine Clegg
Cleveland Clinic
Shawn and Suzanne Cornelius
Dollar Bank
Umberto and Maryellen Fedeli
Fidelity Charitable Gift Fund
Ashley and Mike Fisher
Frantz Ward, LLP
Mary and Derek Garceau
Jerome P. Grisko, Jr.
The Hankins Foundation
Sean and Teresa Hardy
Janitorial Services, Inc.
Kent State University
Bernadette M. Kerrigan
KeyBank
John and Karen Kirk
Brinton and Kate Lincoln
Richard and Kathleen Lorentz
Thomas and Mary Lucchesi
Jeff and Sara Milbourn
Millcraft Paper Company
Paintstone Foundation
Sue and Bob Price
Quake Energy
St. Bernadette Church
Mark and Claudia Straub
Third Federal Savings & Loan

We would like to thank the following individuals and organizations who gave so generously to The Centers for Families and Children last year:

ADVOCATES OF OPPORTUNITIES

\$1,000 - \$2,499

Kristen Baird Adams
Allegro Realty Advisors
William and Karen Allport
Greg and Susan Althans
America's Charities
Dennis Anderson and Eliza Wing
Bay United Methodist Church
John and Mary Beth Bergenstein
David and Bonnie Blank
Brecksville United Methodist Church
Brooklyn Heights UCC
The Center for Community Solutions
Christian Church Foundation, Inc.
Cleveland State University
Collins & Scanlon, LLP
John R. Corlett
Ursula Cottone
Cuyahoga County
David and Suzanne Dannemiller
Greggory and Susan Dantio
Charles and Betty Dasher
Patricia and Paul DePompei
Daniel DeRoma
Dinner in the Dark LLC
Drug Free Action Alliance
Dubick Fixture & Supplies
Patrick and Susan Dugan
beth and James Duncan
Beth and Dave Eaton
Jason Eckel
The Federated Church
Anthony and Diane Foos
Lisa Babish Forbes and Steven Forbes
Brian and Kelly Gale
Martin Gates
Mark H. Gerteis
GESU Junior High School
James and Laura Geuther
Emily Ghazoul and Norwalk Catholic School
Joyce and Harry Graham
Greater Cleveland Regional Transit Authority
Tod Grimm
Oliver C. Henkel, Jr.
Hermes Sports & Events
Carolyn and John Hightower
Elizabeth Hijar and Justin Herdman
Hyland Software, Inc.
Yvette and James Ittu
Geoff Jakiel
Debra M. Janik
John Knox Presbyterian Church

Sharon Sobol Jordan and David Wallace
Lola and Melvin Kamins
Korean Central Presbyterian Church
David and Martha Kutik
Lakewood Presbyterian Church
Lakewood Supply Company
Lippman Kanfer Family Foundation
David Longworth
The Lubrizol Foundation
Thomas M. Majewski
Donald and Jennine Malone
Martin Luther Evangelical Lutheran Church
Arthur B. McBride Sr. Family Foundation
Sandy and Claire McMillan
Katie McVoy and Justin Cernansky
Scott Mikulski
Travis Mlakar
Network for Good
Paul Neundorfer
Alexa New and Thom Dawkins
Charles J. & Patricia Perry Nock Fund of
The Cleveland Foundation
Charles and Patricia Nock
Northeast Ohio Regional Sewer District
Gregory T. Nurre
Janette O'Brien
Padua Franciscan High School
Jim and Kathleen Penman
James and Barbara Perin
John and Norine Prim
The Albert B. & Audrey G. Ratner Family Foundation
RDF Trucking Corporation
Red Seal Electric Company, Inc.
Peter and Martha Rome
Rosetta Marketing Group LLC
Karen and William Ryan
Safeguard Properties
Marc and Gwen Sanchez
Teresa Schaffer
Robert and Ellie Scheuer
Seven Hills United Methodist Church
Mark Shapiro and Lissa Bockrath-Shapiro
Kenneth G. Silliman
Michael Solecki
Squire Patton Boggs
St. Ladislav Church
St. Peter's Episcopal Church
St. Raphael Church
Sterling Associates Group, LLC
Tucker Ellis LLP
United Way of Greater Lorain County
Joe and Jean Wehrheim
David E. and Erica Weiss
William and Diane Wildenheim
The Sharon and Harry A. Zilli, Jr. Fund

Donors

AMBASSADORS

\$250 - \$999

Active Network, Inc.
AdvoCare Group, Inc.
Chris and Sarah Antonetti
Aramark
ArcelorMittal Steel
Bridget Barrett
David and Alekie Bennhoff
K. Michael Benz
Alison Berry
Roger and Edith Binkley
William E. Brancovsky
Brecksville United Church of Christ
Brecksville United Methodist Women
Amy Brown
Harry and Mary Brownfield
John and Janis Carlson
Case Western Reserve University
Circle K Great Lakes
Citizens Bank Charitable Foundation
Edward and Barbara Conway
Patrick and Jeanne Conway
Michael and Jacqueline Coyne
Pitt and Sally Curtiss
David and Adelaide Davies
Joseph DiGeronimo
Diane Downing and Tom Corrigan
Michael Elliott
Anne Ely
Alphonso Finley
Flourish
James Forristell
Richard L. Furry
Alfredo Gatto
Patrick and Lisa Gaul
Kierston Gedeon
Gesu Church
Jeffrey Goldstein
Goodman Real Estate Services Group LLC
Randy and Fran Goodman
Marguerite Grooms
Roger and Carol Hall
Jeffrey and Jessica Hammond
John and Virginia Hansen
Thomas and Dolores Hanson
Richard S. Hawrylak
Scott Hayes
Kristina Hengenius
Scott and Julie Henry
The Hoffman Group
Hope Lutheran Church
Richard Horvath
The Richard Horvitz and
Erica Hartman-Horvitz Foundation
Rebecca and Neil Huntington
James Hussney
Independence United Methodist Church
Joseph K. Juster
Christopher Keim
Jean G. Keller
KeyBank Foundation
Karen L. Knaus
Mary Jo Lackamp
Thomas and Karen LaFond
Alice Lang
Timothy M. Lavelle
Dina and Edward Leader
Levenfeld Pearlstein, LLC
The Edward A. &
Catherine L. Lozick Foundation
Therese M. Mach
Tasha and Chad Markovich
Sarah Marriott and Joseph Czajkowski
Gina McCarthy
Diane McDaniel
Stephanie McMahan
Kristin McNamara
The McWilliams/Piraino Family Foundation
Erik Meinhardt

Messiah Lutheran Church
George and Margaret Millbourn
Kristin and Peter Morrison
Mia Mounts
Bert and Marjorie Moyar
Tom and Peggy Murphy
Karen and Dennis Murray
Neighborhood Family Practice
Melanie and Anthony Nigro
Northeast Ohio Hispanic
Chamber of Commerce
Ohio City Burrito
Richard Oleksyk and
Janet Weinschenk-Oleksyk
Jo Orłowski
David Owen
Deb Palmer George
Lynn Palmer
John Papp
Richard Pedersen
Kevin Peterca
Sam Petros
Michael and Mary Beth Petzke
Adam Pickens
Frank and Frances Porter
The Presbytery of the Western Reserve
The Progressive Insurance Foundation
Deborah and John Read
David and Patty Reines
Reliable Solutions Group
Barbara S. Robinson
James and Rose Rohal
Adam and Susan Roth
Melissa and Carmen Russoniello
Burt Saltzman
Rich and Liz Schiferl
Basil and Carolyn Segro
Sherwick Fund
of The Cleveland Foundation
Sherwin-Williams Foundation
The Sherwin-Williams Women's Club

Christopher Skubby and Phyllis Wargo
St. Joseph Byzantine Catholic
St. Peter UCC Women's Fellowship
St. Peter United Church of Christ
Kathleen A. Stroh
Jennifer A. Tatarczuk
Elizabeth Tereck
Marilyn Tobocman
Stephen M. Tokar, Inc.
Mary Jane Treichel
Michael Ungar and Deborah Warner
United Way of Greater Milwaukee
Christopher Wagner
Jacob A. Waler
Robert and Suzanne Weber
Ann and Paul Weinzimmer
Rona Weiss
McKim Wertz
Verdie Wilburn
Kenneth Willings
Robert and Jan Yaroma
YourCause Corporate Employee
Giving Programs
Kenneth E. Zadar
Katherine and Robert Zawtock

Leadership

Elizabeth Newman
President and CEO

Jim Penman
Chief Strategy Officer

Diana Rosa
Chief Operating Officer

Jim Massey
Chief Financial Officer

Laura Chalker
Chief Program Officer

PROGRAM LEADERSHIP

Ingrid Angel
**Director, El Barrio
Workforce Development**

TJ Grimm
Director, Pharmacy

Nicole Martin
Director, Services Integration

Patrick Milloy
SVP, Heath & Wellness

Dr. Pat Runnels
Medical Director

Janet Schiavoni
Director, ease@work

ADMINISTRATIVE LEADERSHIP

Dennis Anderson
SVP, IT

Kerry Bohac
VP, Human Resources

Lynnette Forde
**VP, Government Relations
& Development**

Elizabeth Hajar
General Counsel

Alexa New
**SVP, Strategic Initiatives
& External Affairs**

Board of Directors

**As of August 1, 2016*

Chair

James R. Wooley

Immediate Past Chair

Patrick J. Dugan

Vice Chair/Chair Elect

David E. Weiss

Vice Chair

Kristen Baird Adams

Vice Chair

Jerome P. Grisko, Jr.

Vice President

Matthew Litzler

Treasurer

Teri Schaffer

Assistant Treasurer

Shawn S. Cornelius

Secretary

Stephen McHale

Albert T. Adams

BakerHostetler

Kristen Baird Adams

PNC

Chris Antonetti

Cleveland Indians

Barbara Cicerchi

Cuyahoga Community College

John R. Corlett

The Center for Community Solutions

Shawn S. Cornelius

Rosetta

Ursula Cottone

Citizens Bank

Elizabeth Porter Daane

Frank H. Porter Trust

Sarah E. Daubenspeck

Accenture Strategy

Patricia DePompei

UH Rainbow Babies & Children's Hospital

UH MacDonald Women's Hospital

Diane Downing

Huntington National Bank

Patrick J. Dugan

Squire Patton Boggs

Beth Eaton

Race Ahead CLE

Stacey Edwards

Superior Beverage Group

David J. Folkwein

Fifth Third Bank

Lisa Babish Forbes

Vorys, Sater, Seymour and Pease LLP

David B. Foster

Eaton

Brian Gale

I.D. Images

Mary L. Garceau

Sherwin-Williams

Mark Gerteis

Forest City Capital Corporation

Jerome P. Grisko, Jr.

CBIZ, Inc.

David H. Gunning II

McDonald Hopkins LLC

Oliver C. Henkel, Jr.

Community Volunteer

Brinton Lincoln

Rustbelt Reclamation

Matthew Litzler

C. A. Litzler Co., Inc.

Donald A. Malone Jr., MD

Cleveland Clinic

Julie Kate Mangini

Community Volunteer

Shana Marbury

Greater Cleveland Partnership

Stephen McHale

Explorys, an IBM Company

Jeff Milbourn

Boot Island Group

Peter A. Rome

Ulmer & Berne LLP

Tamiyka Rose

Community Volunteer

Marc A. Sanchez

Frantz Ward LLP

Teri Schaffer

BDO

Orlando Sellers Ph.D.

Swagelok Company

Mo Vaughn

Mo Vaughn Enterprises

David E. Weiss

DDR Corp.

James R. Wooley

Jones Day

EX OFFICIO DIRECTORS

Elizabeth Newman, The Centers for Families and Children,
President and CEO

Carmela Howell, EHS and HS Parent Policy Chair

Kelly McGlumphy, Associate Board Chair

Ken Silliman, City of Cleveland

EMERITUS DIRECTORS

Erskine Cade

Bruce McCrodden

Chuck Niles

LIFE DIRECTORS

Nancy G. Rome

Linda Schneider





Connect with us! www.TheCentersOhio.org | 216-432-7200



THE CENTERS
FOR FAMILIES AND CHILDREN